

Interim Report 1-6/2007

6 August 2007

CEO Pekka Eloholma

Affecto

Forward-Looking Statements

Certain sections of this presentation contain forward-looking statements based on the Company's current expectations, estimates, projections and assumptions.

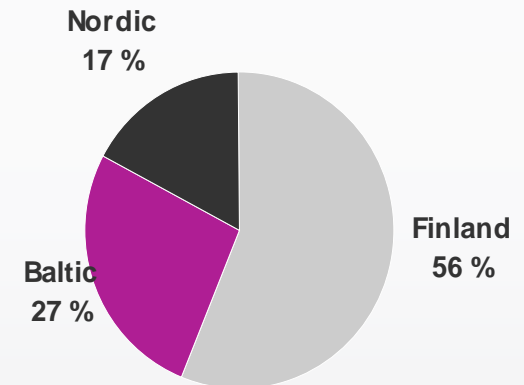
Words such as 'forecasts', 'estimates', 'expects', 'plans', and variations of these words and similar expressions are intended to identify forward-looking statements, which include, but are not limited to, Affecto's performance and profitability, market growth and industry developments.

These statements involve certain risks and uncertainties, which are difficult to predict, and therefore actual future results and trends may differ materially from what is forecast in forward-looking statements. Affecto undertakes to update such statements with respect to new information and future events only within the limits of its statutory obligation to disclose information.

Affecto in brief: a focused IT services provider

- Sales 50.2 M€ in 2006
 - Target to reach 70 M€ in 2007
 - Over 800 employees
- Operations in Finland, Sweden and Baltic countries
- Business intelligence (BI)
- Operational solutions for selected needs
 - Geographic information system (GIS)
 - Enterprise content management (ECM)
 - Development of demanding solutions for specific customer needs
 - In Baltics also services related to ERPs

**Sales 1-6/2007:
€37.8 million**



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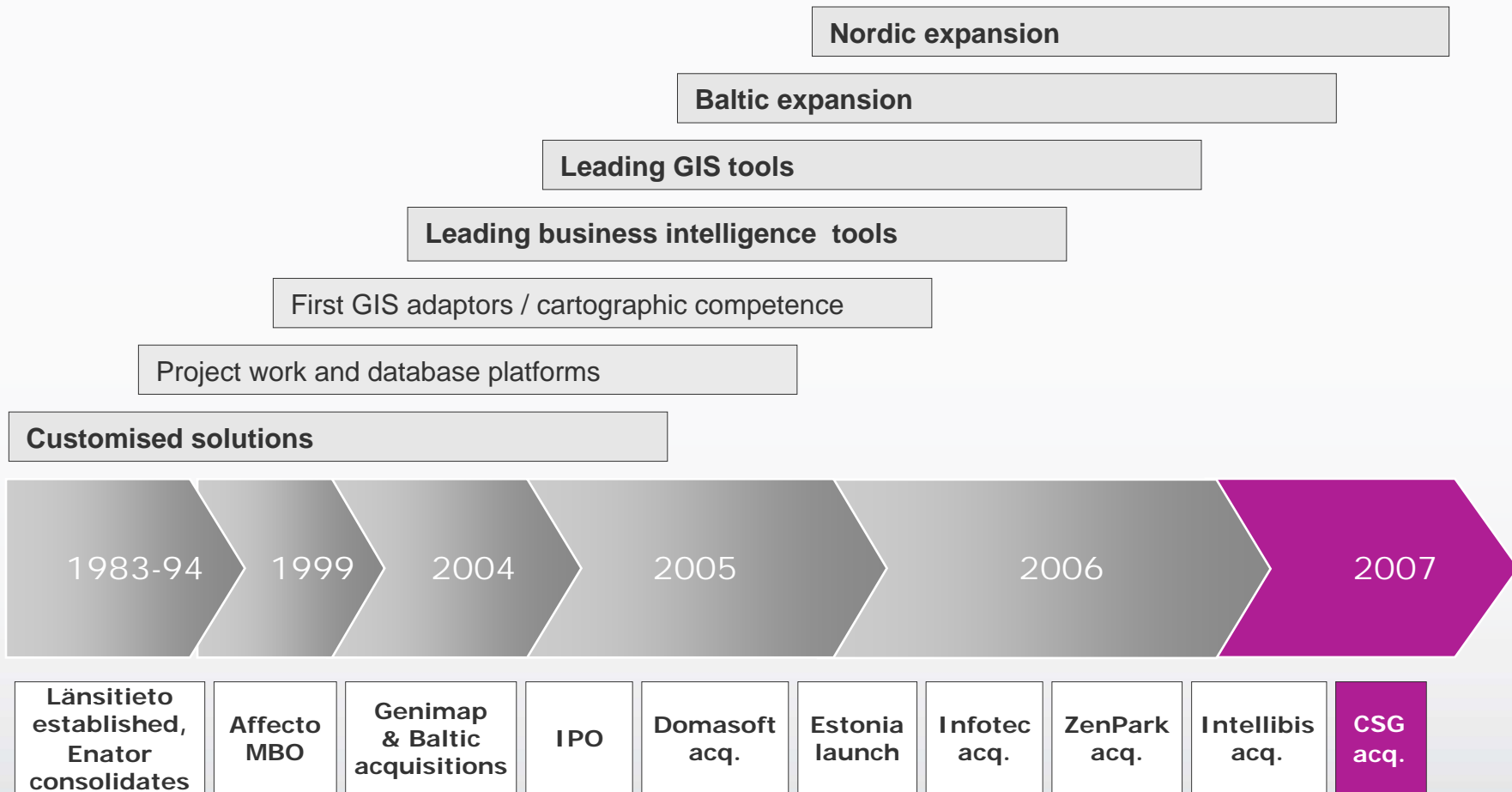
Vision 2009

- Affecto is
 - the leading business intelligence (BI) solution provider in the Nordic, Baltic and CEE regions
 - the most competent and quality focused GIS, ECM & operational solutions provider in selected industries & regions
- Affecto is the best investment for its stakeholders
 - Employees: best added value for her/his competence and market value
 - Customers: first-class solutions and services, based on deep understanding of the customer needs
 - Investors: solid shareholder value creation

Financial targets: Profitable growth

- Profitable and sustainable growth is the key element in our strategy
- Financial targets 2009
 - ❖ **Net Sales: exceeding 100 MEUR in 2009**
 - ❖ **Profitability: one of the highest in our segment**
- Dividend policy:
 - The board intends to propose to the general meeting dividends up to one-half of earnings per share on average over the longer term

Growth strategy continues



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Affecto's strategy

Business Intelligence

- Enhancing customer benefits from existing ERP systems
- Leading position in a fast growing business segment
- Deep business understanding and world-class technologies

Operational solutions

- ECM, GIS & operational applications
- Experience in system development and application integration
- Worldwide competence on selected industries (insurance)

Baltic

- Strong market growth in IT services
- Expanding to other CEE countries
- Nearshoring services for the Nordic region

Employees

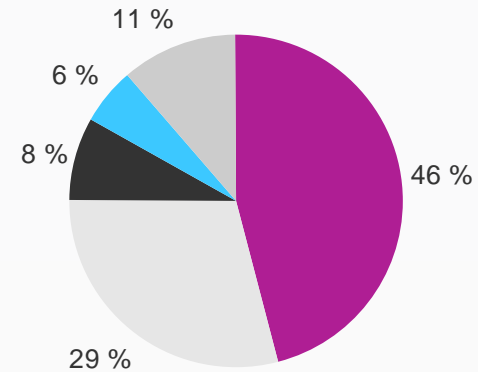
- Personal development
- Inspiring leadership
- Competitive incentive system

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Affecto's resources



Personnel by location

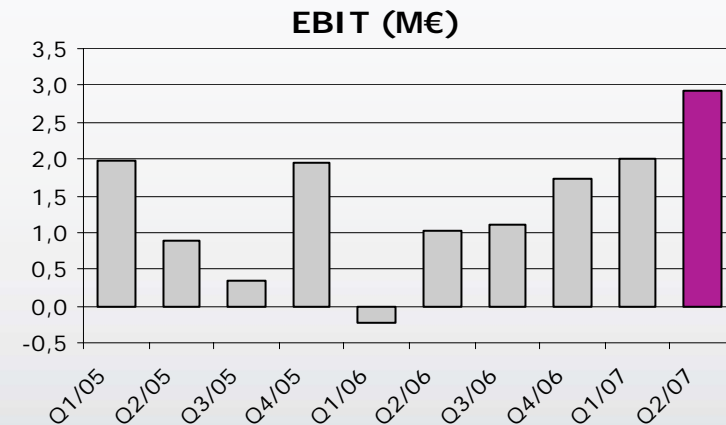
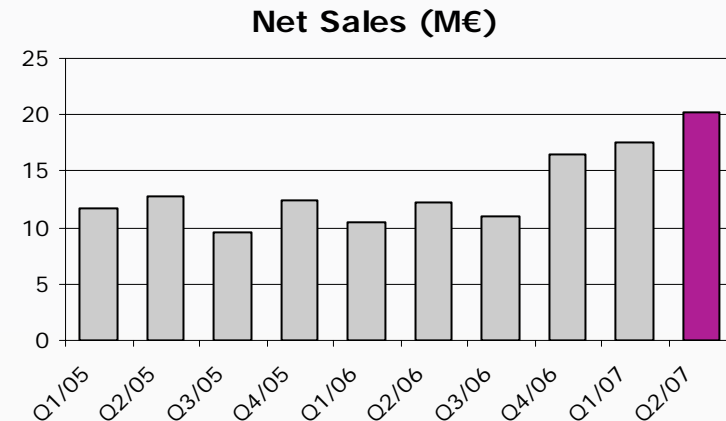


- Approx. 815 employees
 - 370 in Finland
 - 350 in Baltic
 - 95 in Sweden

Overview to Q2/2007

- Net sales 20.2 M€ (12.3 M€)
 - Growth 65%
 - High growth in Baltic
 - All-time-highest quarter

- EBIT 2.9 M€ (1.0 M€)
 - Margin over 14%
 - Best quarter ever
 - Very strong Baltic
 - Healthy business in Finland and Sweden



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Geographical segments & business areas



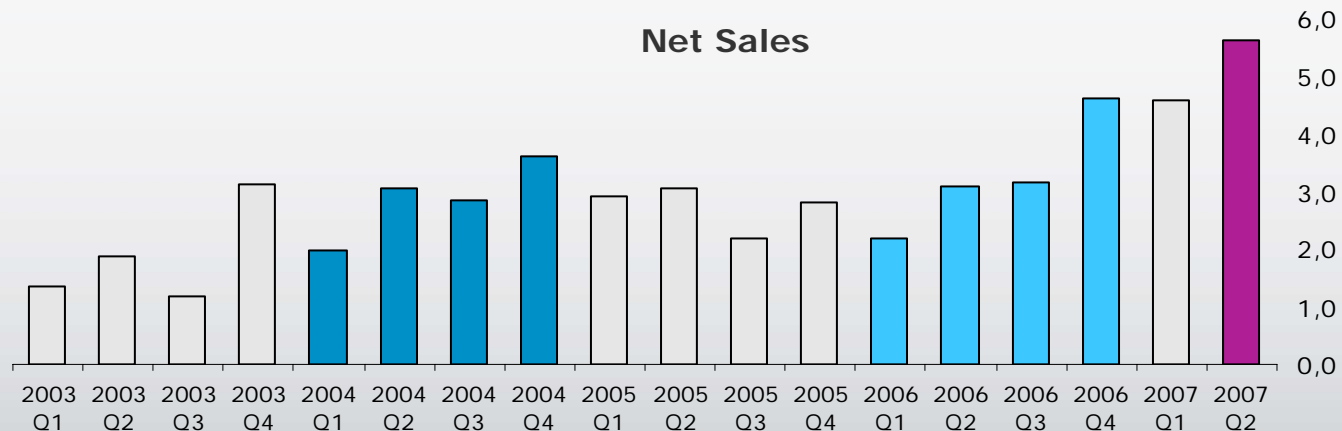
	BI	Operational Solutions	Cartographic Solutions
Finland	Large purple circle	Medium pink circle	Small pink circle
Baltic	Small pink circle	Large purple circle	
Nordic	Large purple circle		

Business areas - Finland

- Net sales 11.3 M€ (9.2 M€), EBIT 1.6 M€ (1.2 M€)
 - Growth 24%, EBIT margin 14%
- Business trends continuing
 - Increasing demand for BI solutions
 - Good demand for application integration services
 - Growth in sales of digital cartographic content
- Recruitments to boost delivery capacity

Business areas - Baltic

- Very good quarter
- Net sales 5.6 M€ (3.1 M€), EBIT 1.4 M€ (0.1 M€)
 - Growth 81% compared with Q2/06
 - Excellent EBIT margin: 25%
- Normal business conditions
 - Long-term projects providing basis for stable utilization
 - Active recruitment, challenge in finding skilled labour



Business areas - Nordic

- Good quarter
- Sales grew strongly to approx. 3.3 M€
- EBIT was 0.3 M€ (9%)
 - Operational EBIT excluding IFRS3 depreciation was higher
- Growth is expected to continue
 - Price development has been positive
 - Utilization rate has remained high
 - Aim to steadily increase delivery capacity by recruitments

Segment comparison Q2/2007

Net Sales

Segment	4-6/07	4-6/06	Growth	2006
Finland	11 326	9 167	24 %	36 267
Baltic	5 607	3 100	81 %	13 083
Nordic	3 297	0		881
Eliminations	-3	-3		-36
Total	20 227	12 264	65 %	50 194

Segment	Q2/07	Q2/06	Growth	2006
BI	8 406	2 404	250 %	11 863
Operational Sol.	8 922	6 970	28 %	28 715
Cartographic Sol	2 903	2 893	0 %	9 652
Eliminations	-3	-3		-36
Total	20 227	12 264	65 %	50 194

EBIT

Segment	4-6/07	Margin	4-6/06	Margin	2006	Margin
Finland	1 560	14 %	1 246	14 %	4 641	13 %
Baltic	1424	25 %	66	2 %	497	4 %
Nordic	305	9 %	0		-22	
Group manag.	-363		-283		-1 474	
Total	2 926	14 %	1 029	8 %	3 642	7 %

- Strong growth in Baltic
- Organic growth in BI boosted by acquisitions (ZenPark and Intellibis)
- Very high EBIT margin in Baltic
- Good margin also in Finland
- Nordic margin hurt by IFRS3 depreciation

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Income statement Q2/2007

(1 000 EUR)	4-6/07	4-6/06	1-6/07	1-6/06	2006
Net sales	20 227	12 264	37 803	22 707	50 194
Other operating income	61	16	61	101	138
Changes in inventories of finished goods and work in progress	-27	151	146	291	287
Materials and services	-4 023	-3 560	-6 712	-6 504	-13 177
Personnel expenses	-9 615	-5 510	-19 133	-11 302	-23 996
IFRS3 Depreciation	-280	-60	-639	-110	-409
Other depreciation, amortization and impairment charges	-295	-228	-571	-447	-963
Other operating expenses	-3 122	-2 044	-6 022	-3 939	-8 432
Operating result	2 926	1 029	4 932	798	3 642
Finance costs (net)	-70	-56	-217	-117	-184
Result before income tax	2 856	974	4 715	682	3 458
Income tax	-843	-246	-1 264	-236	-824
Minority interest	0	0	0	0	0
Result for the period for equity holders of the company	2 013	727	3 451	446	2 633
EPS (eur/share)	0,12	0,05	0,20	0,03	0,16

- R&D costs 0.1 M€ booked as costs
- Normal deprec. 0.3 M€
 - Capex 0.4 M€
- Acquisition related IFRS depreciation 0.3 M€ (0.1 M€)
 - Estimated to be 1.2 M€ in 2007 (excl. CSG)

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Balance sheet

(1 000 EUR)	6/2007	6/2006	2006
Tangible assets	2 351	2 022	2 110
Goodwill	45 847	31 036	43 579
Other intangible assets	6 796	3 175	7 550
Other long-term assets	730	704	744
Non-current assets	55 724	36 937	53 983
Inventories and receivables	22 195	14 626	18 893
Restricted cash	225	6	381
Cash and cash equivalents	6 150	8 791	5 484
Current assets	28 570	23 423	24 758
Total assets	84 294	60 360	78 741
Equity for shareholders	40 598	35 062	39 092
Minority interest	0	0	0
Non-current liabilities	14 417	9 397	18 252
Current liabilities	29 279	15 901	21 397
Total equity and liabilities	84 294	60 360	78 741

- No major changes compared to year-end 2006
- Interest-bearing net debt 12.6 M€ (13.7 M€ 12/06)
- Gearing 31% (35%)
- Equity ratio 50% (52%)

Ownership structure - 31 July 2007

<u>Owner</u>	<u>%</u>
Eqvitec	15,9 %
Fenno Rahasto Ky	11,2 %
Mika Laine	5,0 %
Lovika Invest AB	4,2 %
Eläke-Fennia	3,5 %
EQ Pikkujättiläiset Fund	3,5 %
Darius Lazauskas	2,7 %
SITRA	2,5 %
Varma	2,4 %
ABN Amro Small Cap Finland	2,1 %
Nominee registered foreign owners	11,8 %
Other shareholders	34,8 %
Treasury shares	0,2 %
<hr/> Total	<hr/> 100,0 %

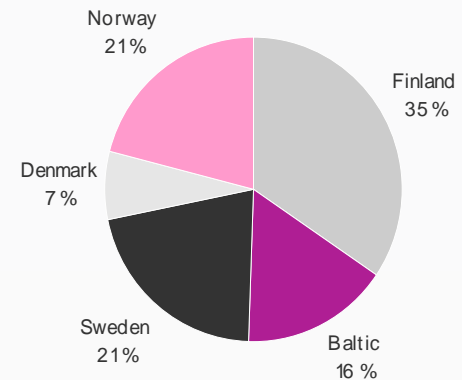
- Flagging: M.Laine exceeded 5% in April

Public Tender Offer for Component Software Group ASA

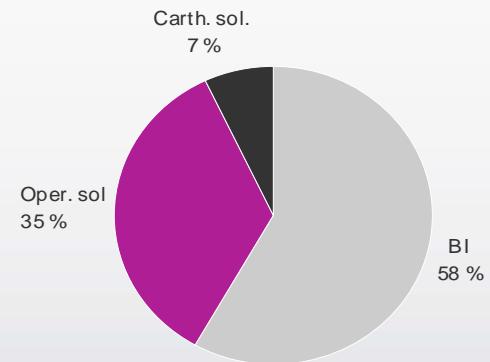
New Affecto in brief

- Pro-forma net sales 97.6 M€ in 2006
 - Target to reach 115 M€ in 2007 (combined net sales)
 - Over 1000 employees
- Operations in Finland, Sweden, Norway, Denmark and the Baltic countries
- Business areas
 - Business intelligence (BI)
 - Operational solutions for selected areas
 - Cartographic solutions

Sales per region – 1Q07



Sales per segment – 1Q07

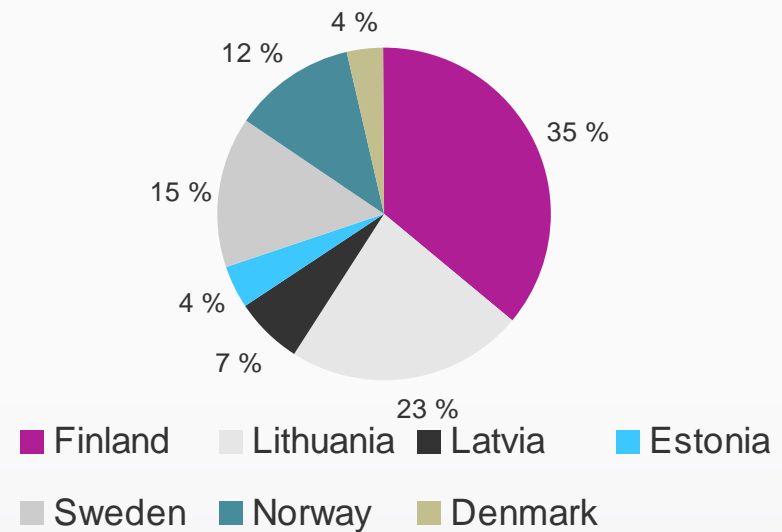


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Affecto's resources after CSG acquisition



Personnel by country (Q1)



- 1000 employees
 - 1/3 in Finland
 - 1/3 in Baltic countries
 - 1/3 in Scandinavia

The offer

- Each Component Software shareholder to receive NOK 40.03 in cash and 0.81063 Affecto shares
 - 39% shares, 61% cash
 - All cash alternative provided by key Component Software shareholders. Value NOK 65.50 per share
- Note: If 100% of CSG shareholders accept offer, 4.72 million new Affecto shares would be issued
 - That would correspond to approx. 22% shareholding in Affecto

The offer

- Offer is conditional to obtaining over 90% acceptance
- Owners representing approx. 67% of Component Software shareholders have irrevocably accepted the offer
- Component Software Board of Directors unanimously recommends the offer made by Affecto
- Key shareholders are offering to provide a full cash alternative for anyone not willing to take Affecto shares
 - Norsk Vekst ASA, Norsk Vekst I AS, L.Gill Johannessen AS, Rolv L. Jonassen AS and Rolv L. Jonassen
 - Consortium offers to buy Affecto shares at 31.42 NOK/share

Preliminary timetable

- Transaction published Jun 11
- Affecto EGM Jul 10
- Launch of the offer period Jul 25
- Affecto Q2 results Aug 6

- Component Software EGM Aug 13
- Offer period ends Aug 22
- Offer results approx. Aug 27
- Offer completion approx. Aug 28
- Component Software Q2 results Aug 31

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Outlook

Market environment

- Growing demand for BI solutions in Finland and in Sweden
- Baltic market developing well on overall basis
 - GDP is growing fast, but also general wage inflation
 - EITO's IT services growth forecasts are over 13% for years 2007 and 2008 in Estonia, Latvia and Lithuania
- High demand for skilled workforce
 - Wage pressure especially in Baltic

Outlook

- Order backlog 20.3 M€, small decrease in Q2/2007

- Positive development is expected to continue during year 2007. Based on the acquisitions done in 2006 and good order backlog the company seeks to reach net sales of approx. 70 MEUR in 2007 (Affecto without Component Software). The profitability is also expected to improve from year 2006
 - However, as a normal seasonality effect, the summer vacations will clearly weaken net sales and profitability in Q3
 - The possible completion of the CSG acquisition will have an impact on the year 2007 earnings, but both the completion and the timing are still uncertain

